

**Request for Proposal  
Economic Development Strategic Plan Services  
Answers to Questions Updated 3/30/2020**

Below are the answers to questions received by March 30, 2020. Questions are answered to the best of staff's knowledge. Some questions were asked by multiple people and have been consolidated into one question and answer.

1. Can companies from Outside USA can apply for this?

**Answer: Companies located outside of the United States can submit proposals for the Economic Development Strategic Plan Services; however, the heightened risk to the City's financial integrity will be taken into account when selecting the final consulting firm. Items considered will be the extra cost of postage or travel, foreign exchange rate confirmation against the contract, IRS foreign account tax compliance, and additional staff time. In addition, the selected company will need to obtain a City of Goleta Business License and meet all local, state, and federal requirements in order to legally work in the City of Goleta.**

2. Do the selected consultants need to come to Goleta for meetings?

**Answer: Yes. As noted in the RFP, meeting facilitation is a requirement to fulfilling the City's requested work. Also, in the Meeting Attendance section, it notes that at minimum, the following is required:**

- Attendance at a minimum of two (2) meetings and/or workshops with the Goleta City Council.
- Preparation and facilitation of community visioning workshop(s) with the business community, general community members, Chamber of Commerce, and other stakeholders.

3. Can the selected consultants perform the tasks (related to RFP) outside USA?

**Answer: If tasks performed to the specifications of the RFP can be performed outside of the United States then this would be allowed with the considerations noted in the previous responses.**

4. Can proposals be submitted via email?

**Answer: Yes. Proposals must be delivered via mail to the address listed in the RFP or delivered via email to dsamario@cityofgoleta.org. All proposals, whether mailed or delivered electronically, must be received by 3 p.m. PDT on Tuesday, April 7, 2020.**